

FCBA Honey and Other Hive Product Sales Rules

2026 Great Frederick Fair

A. Honey Sales

1) Eligibility and Seller Obligations

- Only **FCBA members** may sell honey or other honeybee-related products in the FCBA booth.
- All sellers are required to work two helper shifts at the FCBA booth during the Fair. (Partners working as a team are counted as one helper.) In addition, it is the Fair's current policy that sellers must enter either their honey or other bee-related items in the Honey & Beeswax Competition.

2) Honey Requirements

- Honey must be **from the 2026 harvest**. No prior-year honey, even if de-crystallized.
- Honey must be **extracted before mid-July** to avoid honeydew from spotted lanternfly.
- Honey must be **clear and fully liquid**. Cloudy or crystallized honey will be rejected; re-liquify before drop-off.
- Note: Instead of a set number of jars, each seller will be notified by September 1 of the amount of honey (by weight) they may bring for sale. Sellers may choose any combination of 1/2 lb and 1 lb jars to meet the allowed amount.

3) Mandatory Seller Survey

- All prospective sellers must complete the [FCBA 2026 Fair Hive Products Sellers Survey](#) (due **August 15, 2026**), indicating how many pounds of honey they *could* make available if needed.
- Completion of this survey is required** in order to sell honey at the Fair.

4) Jar Sizes & Styles

- Sellers may offer their poundage in **1 lb (16 oz)** jars, **½ lb (8 oz)** jars, or a combination of both.
- Only the following jar types are allowed:
 - Traditional Queen Line**
 - Classic**
 - Inverted**

Glass:

Traditional
Queens Line
16 Oz



Classic Glass
16 Oz



Plastic:

Classic Plastic
16 Oz



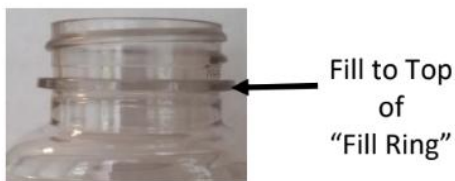
Inverted Plastic
16 Oz



- c) **Not allowed:** hexagonal jars, bear-shaped jars, novelty jars, Mason jars, or any other non-approved style.
- d) Jars may be **glass or plastic**. Lids are the seller's choice.

5) **Labeling & Fill Requirements**

- a) All jars must be **pre-labeled** by the seller with their own personal labels before delivery. FCBA does not provide labels any longer.
- b) All jars must have a paper label attached to the front
- c) Required to be on the label:
 - Your label must include the word "**Honey**" which should be in a prominent and in a larger font size than secondary text.
 - **Refrain from listing a specific floral source** (such as clover, tulip poplar, or lavender) unless you can support that claim. We don't want to mislead the public, so if you can't confidently back it up, it's best to simply label it "**Honey**."
 - The smallest font on your label must be at least **4.5 point**.
 - Include the **net weight** in both **U.S. units (ounces or pounds)** and **metric units (grams or kilograms)**. The net weight should appear on the lower third of the label.
 - Your **location** including city and state. It is not necessary to include your street address or zip.
 - a. If you opt not to include your street address, include your **phone number and/or email** so the buyer has the ability to contact you if need be.
 - FCBA considers it a Best Practice, so an **infant botulism warning is required**. ("Do not feed to infants under 1 year of age.")
 - You **may use a separate back label** on your jar. The infant botulism warning can be placed on the back label if you prefer, which can help keep your front label clean and simple
- i) Tamper-proof labels on the lid are OK
- j) No string tags
- k) Jars must be **new, clean**, and filled **to the fill ring** (slightly above is acceptable; below is not). improperly filled jars will be rejected.



Under-Filled (not legal)

6) **Pricing (2026)**

- i) **1 lb jar:** \$14 (FCBA retains \$2)
- j) **½ lb jar:** \$8 (FCBA retains \$1)

7) **Initial Delivery Amount**

- i) Depending on the number of sellers, FCBA will request an initial delivery of **24, 36, or 48 pounds**.
 - i) Each jar must have the seller's **initials printed clearly on the bottom** with a permanent marker. This identifies the honey's origin within the county and ensures unsold jars are returned correctly.

8) **Drop-Off Instructions at Bldg 14A Home & Garden Building**

- i) **Date:** Monday, September 14
- j) **Time:** 4:00–7:00 PM
- k) Deliver honey in **small, manageable boxes** labeled with the seller's **last name on all four sides and the top**.
- l) Upon delivery, complete the **Honey Inventory Form** and have it **witnessed**. Witnesses must confirm that all jars are clean, labeled and initialed on the bottom.

9) **Additional Honey Requests**

- i) If the booth begins to run low, FCBA may request an additional **12–24 pounds** from sellers who have more available.
- j) Additional honey will only be requested if both **1 lb and ½ lb jars** are running low.

10) **Unsold Honey**

- i) There is **no guarantee** that all jars will sell.
- j) Sellers will be notified if they have unsold jars.
- k) Pickup is during booth tear-down: **Sunday, September 27, 2026, from 8:00–9:00 AM**. Jars not collected by 9:00 AM will be taken home by **Dave Maloney**.

B. Other Hive-Related Products

1) **Eligible Products**

- a) FCBA members may sell hive-related items they personally make, such as:
 - i) Candles, lip balm, soap, craft items, etc.
- b) Products must follow **best practices** and be **properly labeled** with ingredients and source information when required by law.

2) **Sales Restrictions**

- a) Members may sell these products **only during the hours they are working the FCBA booth**.
- b) A small display area will be available on the **front table to the right of the honey tower**.
- c) Sellers must provide their own **modest signage**.
- d) All items must be **removed when the seller is not present**.

3) **Sales Handling & Donation**

- a) The selling member handles **all transactions** for their products.
- b) At the end of the Fair, sellers must donate **10% of their gross sales** to FCBA.
- c) If multiple members wish to sell, they must **coordinate schedules** so only **one seller** is present at a time.