

FCBA Honey and Other Hive Product Sales Rules 2026 Great Frederick Fair

A. Honey Sales

1) Eligibility and Seller Obligations

- a) Only **FCBA members** may sell honey or other honeybee-related products in the FCBA booth.
- b) All sellers are required to work two helper shifts at the FCBA booth during the Fair. (Partners working as a team are counted as one helper.) In addition, it is the Fair's current policy that sellers must enter either their honey or other bee-related items in the Honey & Beeswax Competition.

2) Honey Requirements

- a) Honey must be **from the 2026 harvest**. No prior-year honey, even if de-crystallized.
- b) Honey must be **extracted before mid-July** to avoid honeydew from spotted lanternfly.
- c) Honey must be **clear and fully liquid**. Cloudy or crystallized honey will be rejected; re-liquify before drop-off.
- d) Note: Instead of a set number of jars, each seller will be notified by September 1 of the amount of honey (by weight) they may bring for sale. Sellers may choose any combination of 1/2 lb and 1 lb jars to meet the allowed amount.

3) Mandatory Seller Survey

- a) All prospective sellers must complete the [FCBA 2026 Fair Hive Products Sellers Survey](#) (due **August 15, 2026**), indicating how many pounds of honey they *could* make available if needed.
- b) **Completion of this survey is required** in order to sell honey at the Fair.

4) Jar Sizes & Styles

- a) Sellers may offer their poundage in **1 lb (16 oz)** jars, **½ lb (8 oz)** jars, or a combination of both.
- b) Only the following jar types are allowed:
 - i) **Traditional Queen Line**
 - ii) **Classic**
 - iii) **Inverted**

Glass:

Traditional
Queens Line
16 Oz



Classic Glass
16 Oz



Plastic:

Classic Plastic
16 Oz



Inverted Plastic
16 Oz



- c) **Not allowed:** hexagonal jars, bear-shaped jars, novelty jars, Mason jars, or any other non-approved style.
- d) Jars must be **glass or plastic**. Lids are the seller's choice.

5) **Labeling & Fill Requirements**

- a) All jars must be **pre-labeled** by the seller with their own personal labels before delivery. FCBA does not provide labels any longer.
- b) All jars must have a paper label attached to the front
- c) No label on the back (such as a nutrition label)
- d) Tamper-proof labels on the lid are OK
- e) No string tags
- f) Jars must be **new, clean**, and filled **to the fill ring** (slightly above is acceptable; below is not).
- g) Improperly filled jars will be rejected.



Under-Filled (not legal)

6) **Pricing (2026)**

- a) **1 lb jar:** \$14 (FCBA retains \$2)
- b) **½ lb jar:** \$8 (FCBA retains \$1)

7) **Initial Delivery Amount**

- a) Depending on the number of sellers, FCBA will request an initial delivery of **24, 36, or 48 pounds**.
 - i) Each jar must have the seller's **initials printed clearly on the bottom** with a permanent marker. This identifies the honey's origin within the county and ensures unsold jars are returned correctly.

8) **Drop-Off Instructions at Bldg 14A Home & Garden Building**

- a) **Date:** Monday, September 14
- b) **Time:** 4:00–7:00 PM
- c) Deliver honey in **small, manageable boxes** labeled with the seller's **last name on all four sides and the top**.
- d) Upon delivery, complete the **Honey Inventory Form** and have it **witnessed**. Witnesses must confirm that all jars are clean, labeled and initialed on the bottom.

9) **Additional Honey Requests**

- a) If the booth begins to run low, FCBA may request an additional **12–24 pounds** from sellers who have more available.
- b) Additional honey will only be requested if both **1 lb and ½ lb jars** are running low.

10) **Unsold Honey**

- a) There is **no guarantee** that all jars will sell.
- b) Sellers will be notified if they have unsold jars.
- c) Pickup is during booth tear-down: **Sunday, September 27, 2026, from 8:00–9:00 AM**. Jars not collected by 9:00 AM will be taken home by **Dave Maloney**.

B. Other Hive-Related Products

1) Eligible Products

- a) FCBA members may sell hive-related items they personally make, such as:
 - i) Candles, lip balm, soap, craft items, etc.
- b) Products must follow **best practices** and be **properly labeled** with ingredients and source information when required by law.

2) Sales Restrictions

- a) Members may sell these products **only during the hours they are working the FCBA booth**.
- b) A small display area will be available on the **front table to the right of the honey tower**.
- c) Sellers must provide their own **modest signage**.
- d) All items must be **removed when the seller is not present**.

3) Sales Handling & Donation

- a) The selling member handles **all transactions** for their products.
- b) At the end of the Fair, sellers must donate **10% of their gross sales** to FCBA.
- c) If multiple members wish to sell, they must **coordinate schedules** so only **one seller** is present at a time.